

Author, Speaker, World Changer

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Event Name: Date: Location:
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Biography: Kim Sorrelle is the host of the TV talk show Heart & Soul, co-host of a top-rated Love Is Podcast, a highly successful entrepreneur, director of a humanitarian organization, a popular speaker, and best-selling author. With Kim's wealth of experience and success, her VIP day for CEOs and Executives is \$100,000.00. Kim inspires audiences worldwide, making as much as \$50,000 to deliver a keynote. Her life-changing four-day luxury retreats are sold out as soon as they are announced. Kim helps people uncover a life worth loving.
Presentation Details: Title of Presentation: Duration: Brief Description: Audiovisual Requirements: Projector and Screen: Microphone: handheld, lapel, or headset Audio System: Internet Access: Other AV Equipment:
Logistics and Accommodation: · Travel Arrangements: · Accommodation: · Transportation:
Additional Requirements or Notes:
Please get in touch with me with any further questions or if you need additional information. I look forward to participating in the event and contributing to its success.

Kim Sorrelle kim@kimsorrelle.com

Sincerely,

Let's make your event exceptional

I am honored to be speaking at your event. My goal is two fold. First, make sure your goals for the event are met and surpassed. Second, deliver a talk that will be remembered. Please fill out as much of this information as possible to help reach your goals.

Tell me about your event

- 1. Tell me briefly about your event.
- 2. What are their objectives of the meeting/conference/workshop?
- 3. Who is organizing and sponsoring it?
- 4.1s this a one-day event, a one-hour event, a one-week event?
- 5. Who is your audience (seniority, profile, age)?
- 6. How much does the audience know about the topic?
- 7. What is happening to them in their world, how do they feel?
- 8.1s the audience paying to be there?
- 9. How many speakers do you have in total?
- 10. What is the attire that most folks wear to your event?

What do you expect from me?

- 1. Why do you think I am a good fit to speak to your audience?
- 2. What is the effect you want the talk will have on the audience?
- 3. What is the biggest issue that needs to be addressed in the talk?
- 4. What kind of questions will I get in the Q&A?
- 5. Who are the other speakers and what will they talk about?

Managing expectations

- 1. Who is your (the event organizer's) favorite speaker?
- 2. What do you see as the short-term and long-term benefits?
- 3. What do you not want me to do on stage?
- 4. What do you want me to do on stage?

Interacting with your audience

- 1. How can I connect with the audience afterward?
- 2. Am I able to sell (books, products, and programs) at this event?
- 3.Am I able to seed/share from the stage?
- 4. Can I offer handouts? If so, may I have your logo to add to them?
- 5.Can I meet and greet the attendees before the event, either in the lobby or inside the room when they walk in?
- 6.Can I have the contact details for 3 critical people who will be in the audience?

Get technical: the setup

- 1. Where in the event agenda would I be speaking?
- 2. How long is the talk supposed to be?
- 3. Tell me about the venue and the stage setup.
- 4. What kind of equipment will be provided? Is there a stage technician?
- 5. Will this be filmed or recorded?
- 6. What is the setup for slides? Other visuals?
- 7. What will happen before and after I take the stage?
- 8.1s there going to be something I should attend after the talk?

The most important question

When my speech/presentation/session is over, what [information/feeling/action plan] do you want participants to walk away with?